

2023 Annual Report



At a Glance

| Total Programs | Children Served | Children Educated | Total Volunteers | Total Value of Dental Care Provided |
|----------------|-----------------|-------------------|------------------|-------------------------------------|
| 16 | 2140 | 2364 | 1619 | \$880,116 |

Foreword



John McCarthy,
Executive Director

“We are so pleased to be back to full, traditional TeamSmile programs, as we’re being led by our new, impressive program team. We’ve focused on conducting organized, impactful TeamSmile programs, while building the infrastructure for future growth. We are grateful to our National Partners, volunteers, professional team partners, and all of those that have helped to make the TeamSmile experience so special and impactful.”

In a year of turnover and new beginnings, TeamSmile welcomed three new staff members to the team with hopes to propel the organization into the future. The 2023 calendar year can be seen as a rebuilding year for the organization filled with learning, new ideas, better practices, and goals. With this said, TeamSmile conducted 16 programs, served 2,364 children and provided over \$880 thousand in free dental care and oral health education.

TeamSmile is very and grateful to our National Partners, who provide continued support through their partnerships on many levels. We would like to specifically acknowledge; Acteon, Colgate, DentaQuest, Dentsply Sirona, Henry Schein, Henry Schein One, SKYGEN, and Humana.

Throughout this 2023 Annual Report, you will see an in-depth look into our 2023 calendar year. You will find our past schedule, statistical findings from our programs, dental home project review, and other key information about TeamSmile throughout the year.



2023 Programs

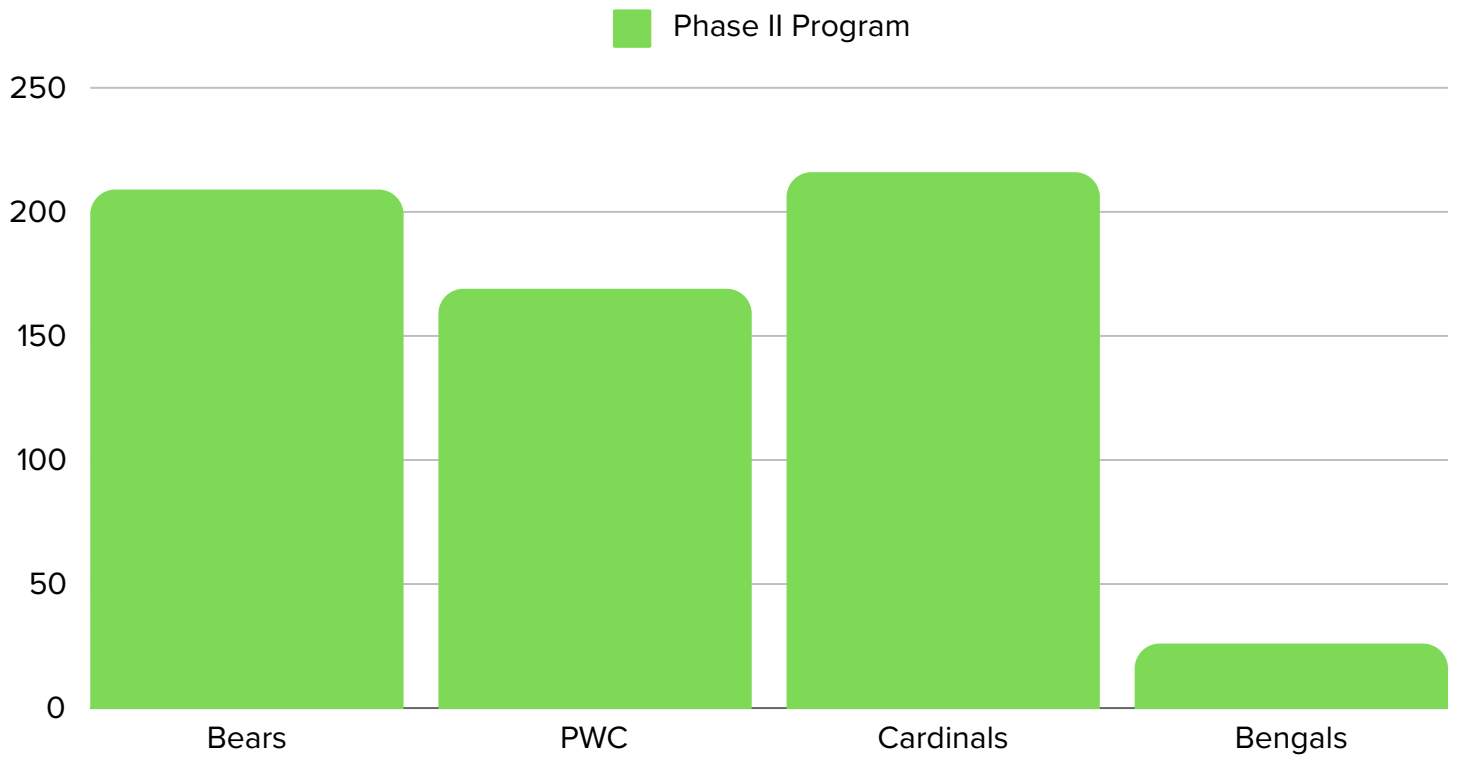
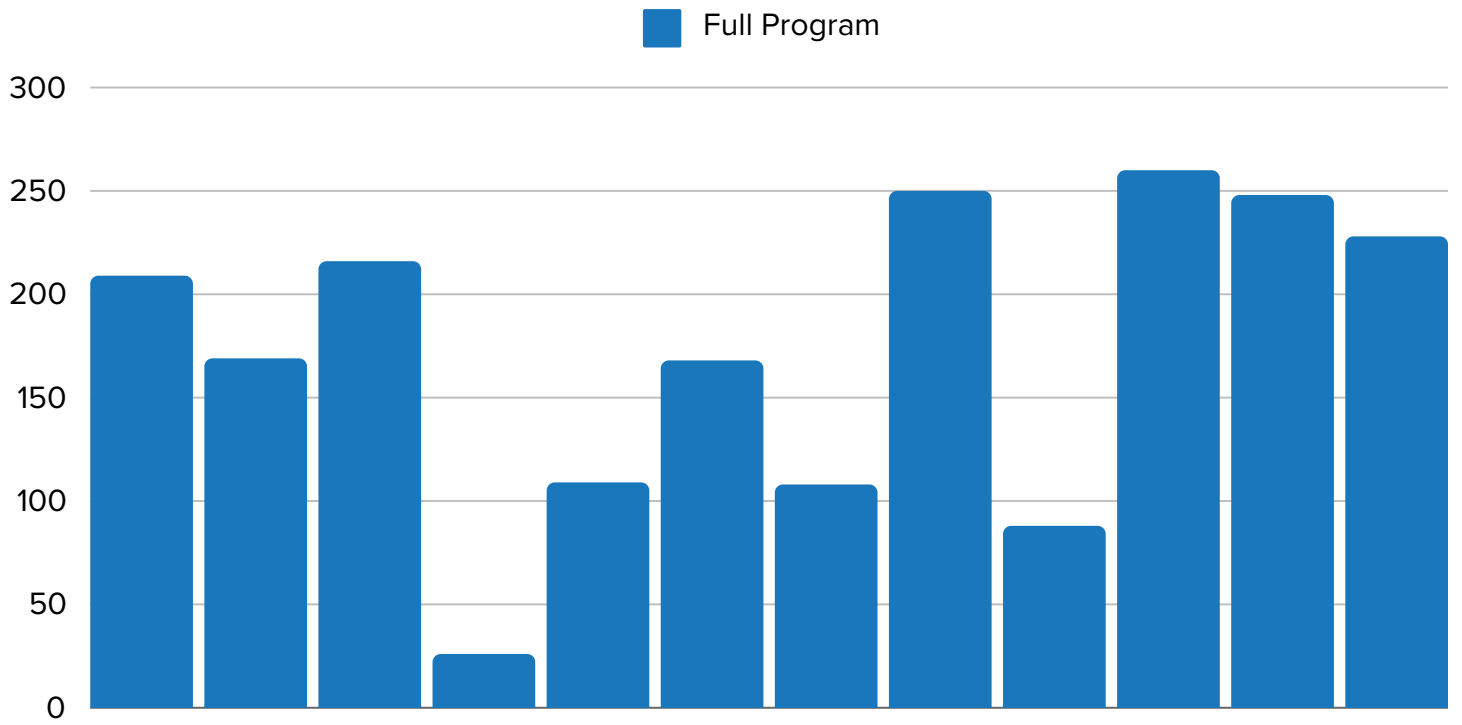
| | |
|-----------------------------------|--------------------|
| Kansas City Royals | April 21, 2023 |
| Milwaukee Brewers | June 27, 2023 |
| Cleveland | June 30, 2023 |
| Philadelphia Eagles | July 18, 2023 |
| Tampa Bay Rays | July 29, 2023 |
| Chicago Bears (Phase II)* | August 5, 2023 |
| Prince William County (Phase II)* | August 11, 2023 |
| St. Louis Cardinals (Phase II)* | August 12, 2023 |
| Cincinnati Bengals (Phase II)* | August 15, 2023 |
| Colorado Rockies | September 8, 2023 |
| Tampa Bay Rays | September 29, 2023 |
| Minnesota Vikings | October 17, 2023 |
| Detroit Lions | October 20, 2023 |
| West Point | November 3, 2023 |
| Kansas City Chiefs | November 14, 2023 |
| Atlanta Falcons | December 5, 2023 |



****Phase II programs are a scaled down version of our ordinary programs***

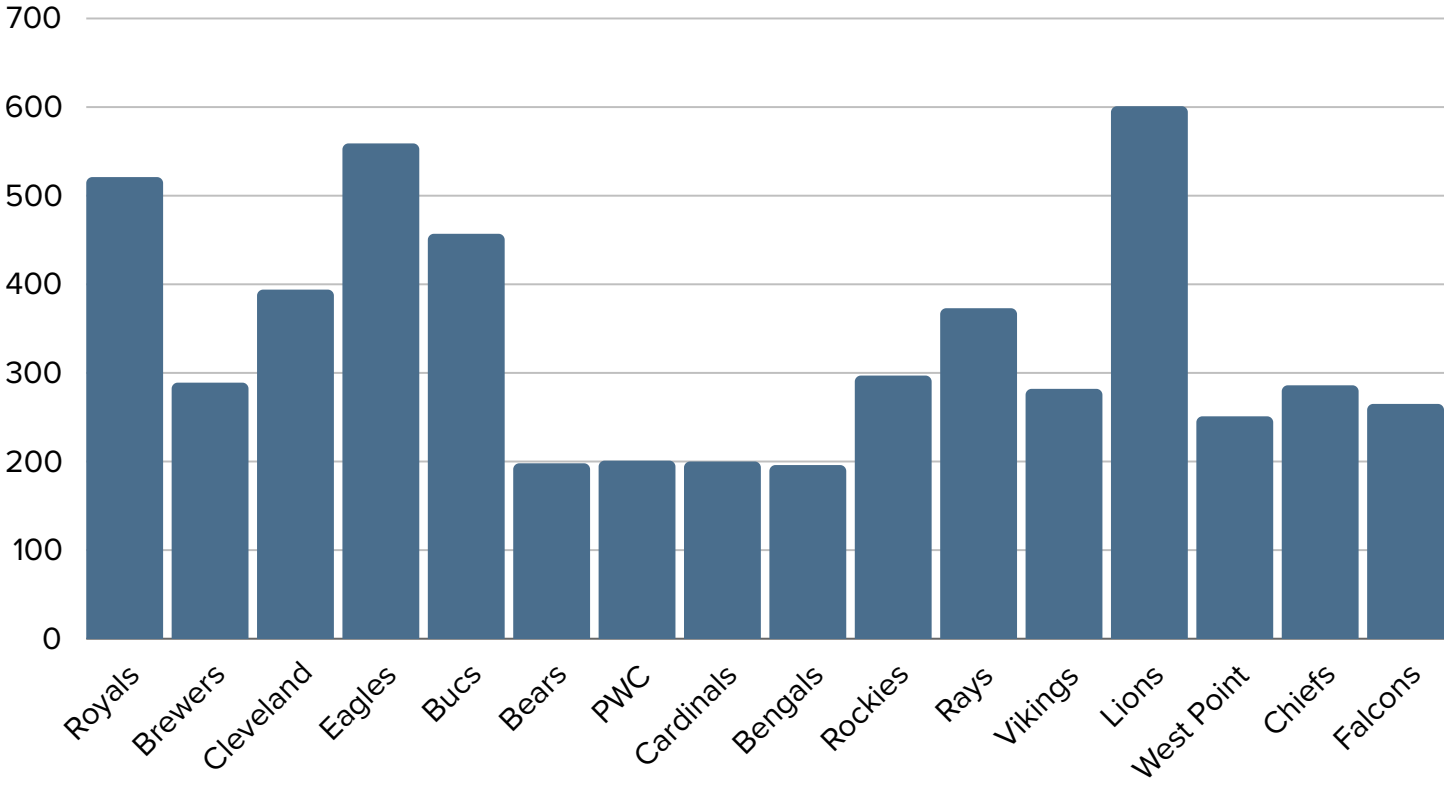
Our Year in Numbers

Participants per Program



Care per Patient

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Volunteers

1,619

TeamSmile was grateful to have 1,619 volunteers donate their services and efforts across our 16 programs in 2023! Without the help of generous volunteers, our programs would not be possible!



Tampa Bay Rays



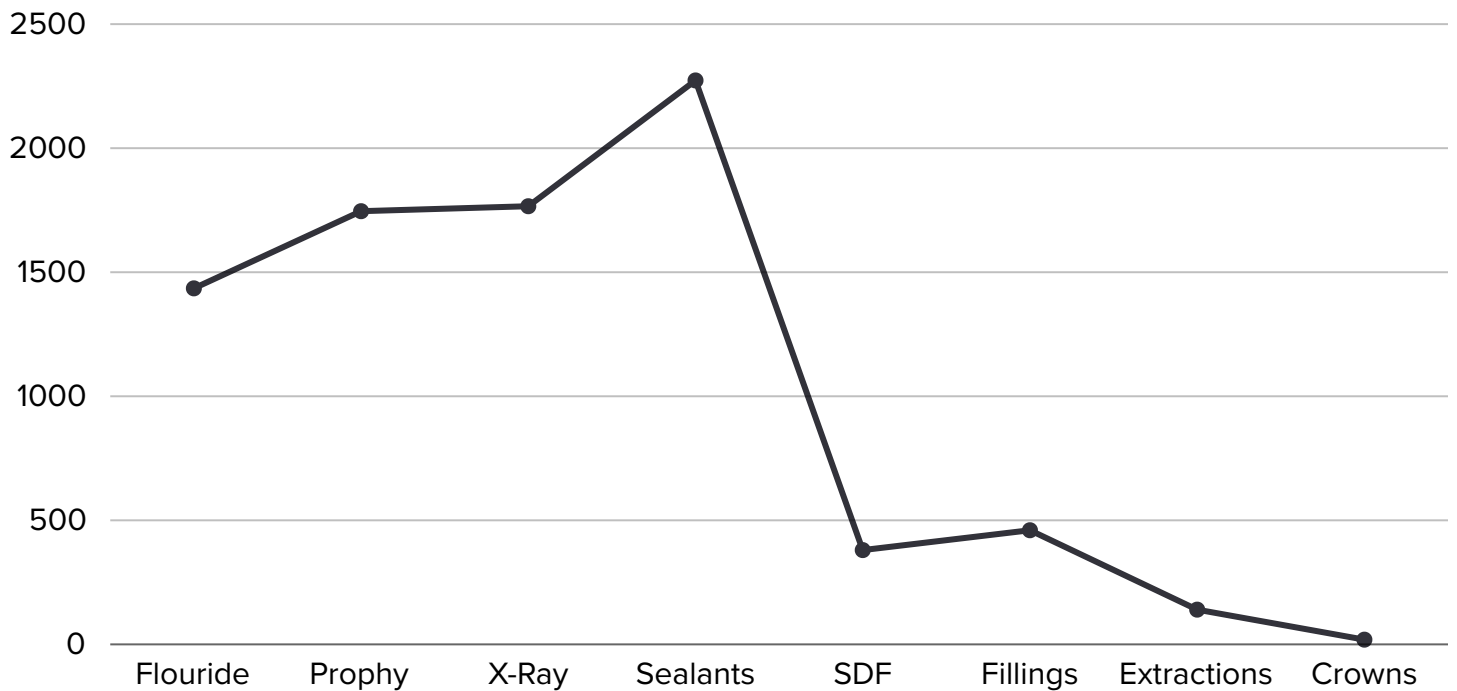
Colorado Rockies



Prince William County

2023 Services Provided

Per Service



Sealants were the most common service needed by a child in 2023 with a total of **2273**

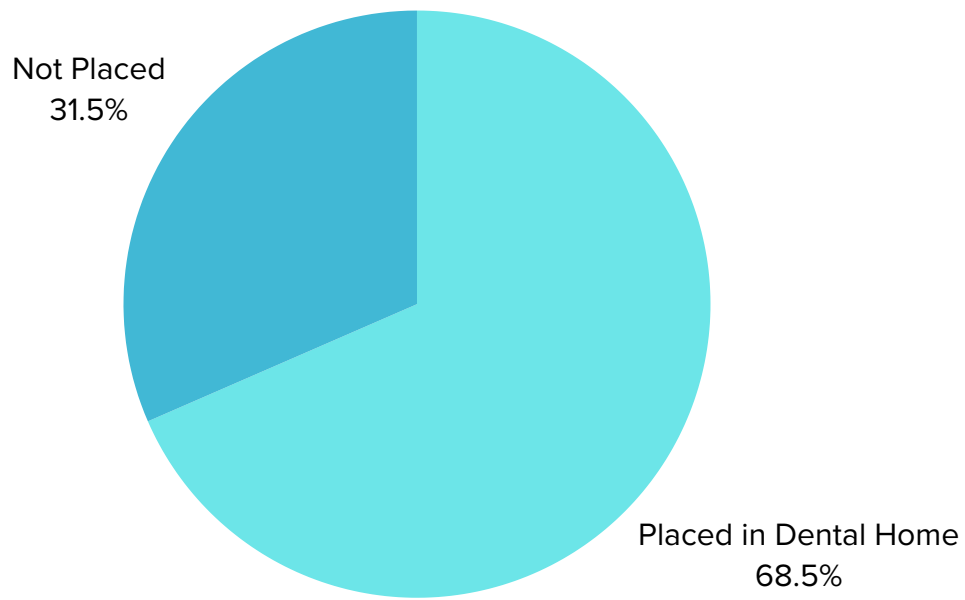
These services conducted by our dental professionals are in part of the free dental care provided to the children in need that we see in each community throughout the entire year. Our total value of strictly free dental care in 2023 was **\$774,546.00**.

Dental Home Project



2023 Results Review

With 16 programs throughout the 2023 calendar year, the Dental Home Project started with 36 Dental Home Agreements and finished the year with 42. A total of 1,278 children were in need of a Dental Home. Of those children, 875 were placed in an office that was either located near their home or school.



Tampa Bay Buccaneers



Milwaukee Brewers



Atlanta Falcons

2023 TeamSmile Staff



Detroit Lions



Kansas City Royals



Colorado Rockies

Our People

John McCarthy - Executive Director

Kami Thomas - Program Director

Bobby Casey - Senior Program Manager

Megan Shepard - Clinical Director

Erica Hill - Dental Home Project Coordinator

Wendy Gonzalez - Program Assistant

2023 Board of Directors



Frank Koranda,
Board Chair

“In 2023, we spent considerable time and resources investing in TeamSmile for expanded services and improved experiences for the children we serve and the various constituents that come together to make TeamSmile possible. In 2023, we hired new staff members, acquired new equipment and moved into a new, larger office and warehouse space. The foundation has been laid for the future growth of TeamSmile. As you’re aware, the TeamSmile experience and its partnership with sports is unique and special, and highly impactful.....and we want to provide this special experience to more and more children throughout the country. We hope you will continue to support TeamSmile and our expansion plans.”

| | | |
|----------------------------------|---|--|
| Frank Koranda (Board Chair) | Attorney | Polsinelli |
| Eric Shirley (Board Chair Elect) | SVP, Business Development | Patterson Dental |
| Jim Zenk (Treasurer) | Owner | Trident Accounting |
| Chuck Stewart (Secretary) | Owner | DDS Consulting |
| Steven Brady | Associate VP | DentaQuest |
| John Bettencourt | Director, Group Practice & Global Sales | A-dec |
| Dr. Bill Busch (Co-Founder) | Owner | North Kansas City Dental |
| Keith Clements | Chief Commercial Officer | Toothio |
| Dr. Meelin Dian Chin Kit-Wells | Pediatric Dentist & Assistant Professor | University of Buffalo Dental School |
| Navin Gupta | VP, Marketing | Henry Schein |
| Mark Coyne | CEO/Founder | Strategic Dental |
| Brian Jones | SVP, Chief Growth Officer | Avesis |
| Kurt Lamb | Regional Director | Acteon North America |
| Dr. Rebecca Robbins | Owner | Rebecca L. Robbins Pediatric Dentistry |
| Jill Tobin | VP, Network & Market Development | Humana |

Looking Ahead

As we move forward, we remain committed to expanding our reach and enhancing the quality of our services. The dedication of our staff, volunteers, and partners will continue to be the cornerstone of our success.

Thank you for being a part of our journey in 2023. Together, we are making a lasting impact on children's oral health across the nation.

