

ANNUAL REPORT







2020 ANNUAL REPORT

Throughout this 2020 Annual Report, you will see much of our detailed statistical information and read how TeamSmile has navigated through a pandemic while still managing to make a positive impact AND remain financially stable.

Despite the pandemic in 2020, we were able to conduct two traditional TeamSmile programs and four Phase II programs. As such, we were able to serve 488 children and provide \$183,952 of free dental care and oral health education.

We are very proud that all of our National Partners continued their partnerships during 2020 and ALL of them have confirmed partnerships for 2021. Specifically, Acteon, CAPTRUST Community Foundation, Colgate, DentaQuest, Dentsply Sirona, GOJO, Henry Schein, Henry Schein One and Midmark, have all continued their support and we are tremendously grateful.

Due to the pandemic, our delivery method has evolved at this time, yet we are pleased that we have still been able to make a positive impact through TeamSmile. As we move forward, we're continuing to evolve, yet the fulfillment of our Mission has remained as our primary focus.

Given the circumstances, we are proud of our achievements in 2020. On behalf of the children that we serve, we sincerely thank all of those that have helped us fulfill our Mission, to provide children in need with a life-changing dental experience through the power of sports.

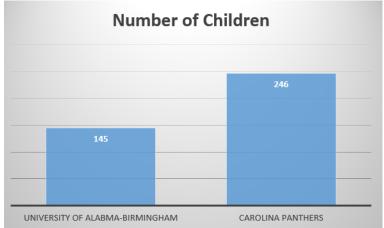






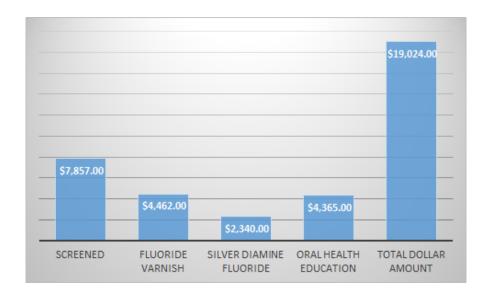
2020 PROGRAM RESULTS





2020 PHASE II PROGRAM RESULTS

Hosted With The Boys and Girls Clubs of Greater Kansas City Total Children Served: 97



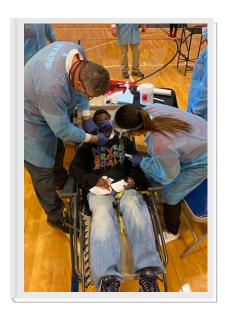


2020 Total Value of Services Provided, Including Oral Health Education: \$183,952 2020 Total Children Served: 488

TEAMSMILE SUCCESSES AND ENHANCEMENTS

- · TeamSmile conducted two traditional programs prior to the pandemic and four Phase II programs in December.
- · TeamSmile finished the calendar year as a financially stable national non-profit organization.
- · In the midst of a pandemic, all TeamSmile National Partners have continued to support TeamSmile and have renewed partnerships for 2021.
- TeamSmile was chosen as the National Charity of Choice for the CAPTRUST Community Foundation.
- · TeamSmile was chosen as the Charity Partner for T-Shotz, Kansas City's locally owned, next-generation golf and entertainment venue.
- · TeamSmile received Payroll Protection Program funding AND an additional COVID-19 grant from Delta Dental.
- TeamSmile updated and revamped all educational breakout pieces and obtained new educational pieces from the San Diego Children's Museum with the help and funding from United Concordia.



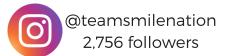




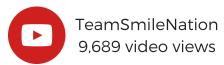


SOCIAL MEDIA & CONTACTS









Volunteers in Data Base: 19,646

WEBSITE

15,000 **users** 18,000 **sessions**

37,214 page views

2020 BOARD OF DIRECTORS

John DeMark

Board Chair

Greg Meagher

Immediate Past Chair

Frank Koranda Chair Elect

Kurt LambMember

Bob Bendon

Treasurer

Chuck StewartSecretary

Dr. Rebecca Robbins

Member

Tim Long
Member

Dr. William Busch

Co-Founder

Eric Shirley

Member

Dr. Meelin Dian Chin Kit Wells

Member

"2020 was a difficult year for everyone. The toll it took was real and will always have an indelible impact on the way we see the world and each other. If there was a silver lining, I believe it brought out the very best in many of us; we have been forced to rethink the way we live, the way we work, and the way we socialize. It would have been all too easy to just sit the year out and do nothing. But for this team and those reading this report, we all chose a different path: We passed on being apathetic, and we passed on being an idle spectator watching from the seats; instead, we chose to reach deep and think creatively on how we can still deliver on the commitments we made. I am so proud and thankful for our partners, sponsors, and volunteers that helped us to deliver on those commitments. Together, we safely created modified programs, while we prepared to launch world-class virtual dental education program championed by Dr. Dian.

These efforts could not have been realized without the deliberate and thoughtful enterprise of so many. Working together to achieve a common goal – providing a lifetime dental experience through the power of sports - shined so brightly this year, enabling us to deliver on that promise to help our most vulnerable children."

-John DeMark, TeamSmile Board Chair

2020 TEAMSMILE STAFF

John McCarthy

Executive Director

Maria Eiserman

Community Outreach and Relations Director

Kellie Reneau Jardon

Program Director

Chris Peterson

Equipment Manager

Rand Salisbury

Equipment Director and Truck Lead

Jane Geiger

Program Manager

Andy Peterson

Equipment Manager and Statistical Analyst

2020 CORPORATE PARTNERS





















*Please note that the pictures with close contact were taken prior to the pandemic.

**Please note that the picture on this page has children from the same family in it.