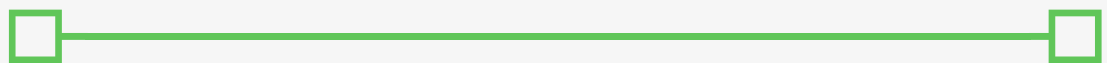
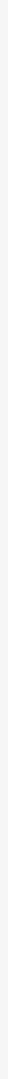
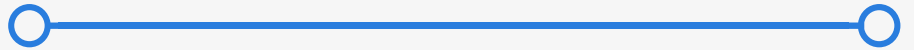




2019
ANNUAL REPORT



2019 ANNUAL REPORT

The 2019 calendar year saw TeamSmile conduct more programs (33), serve more children (7,126) and provide more free dental care and oral health education (\$2.8 million) than any other year of TeamSmile. During this calendar year, we added over \$350,000 worth of new equipment to our inventory, which was the biggest overall equipment enhancement in one calendar year since inception. It's been an exciting year of growth for TeamSmile!

We are very pleased that we've added new professional sports teams to the TeamSmile Family. In 2019, we added the Dallas Mavericks, Las Vegas Golden Knights, New York Giants, Baltimore Orioles, Denver Broncos, El Paso Chihuahuas, Tampa Bay Buccaneers and Los Angeles Angels.

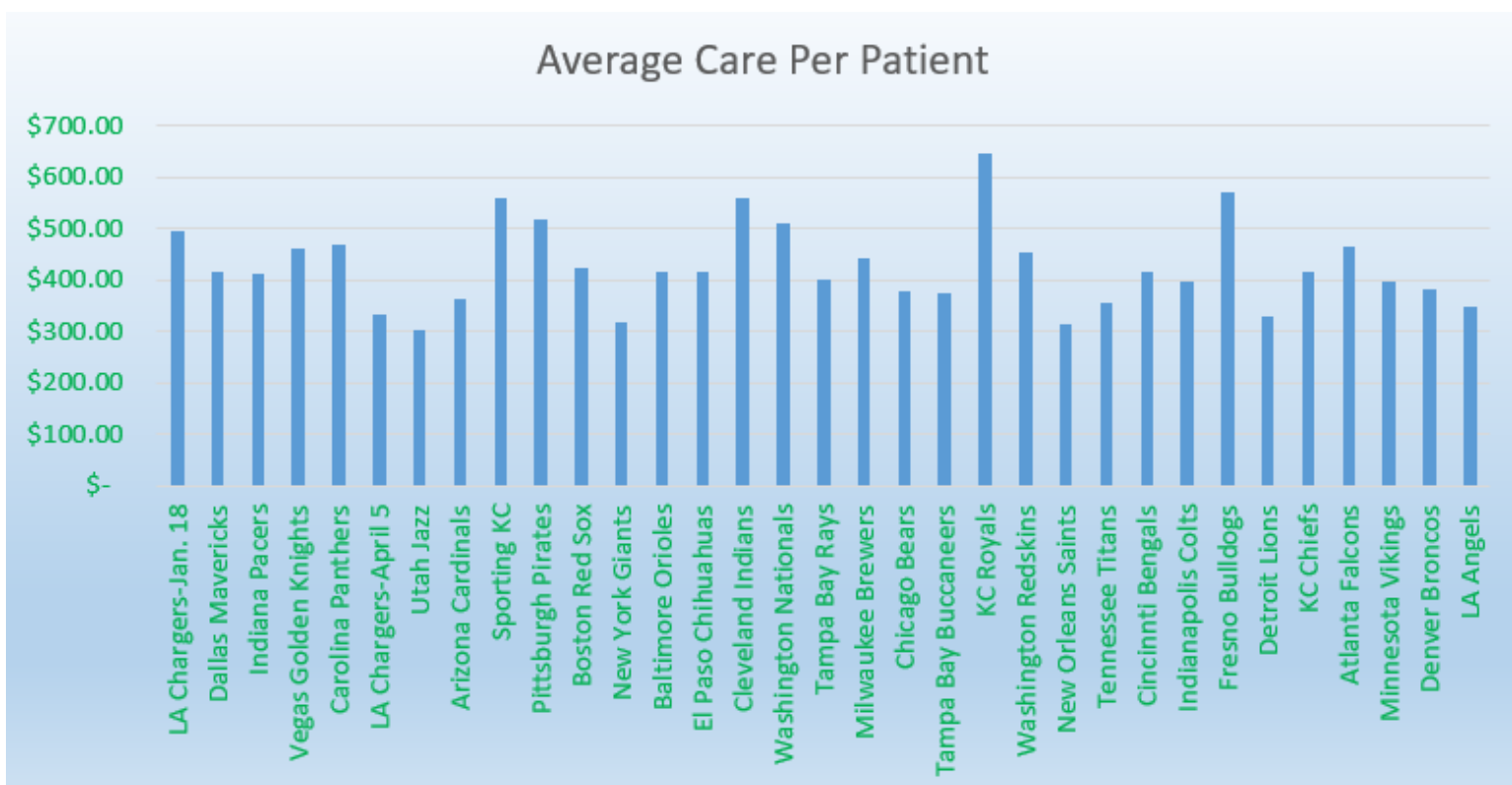
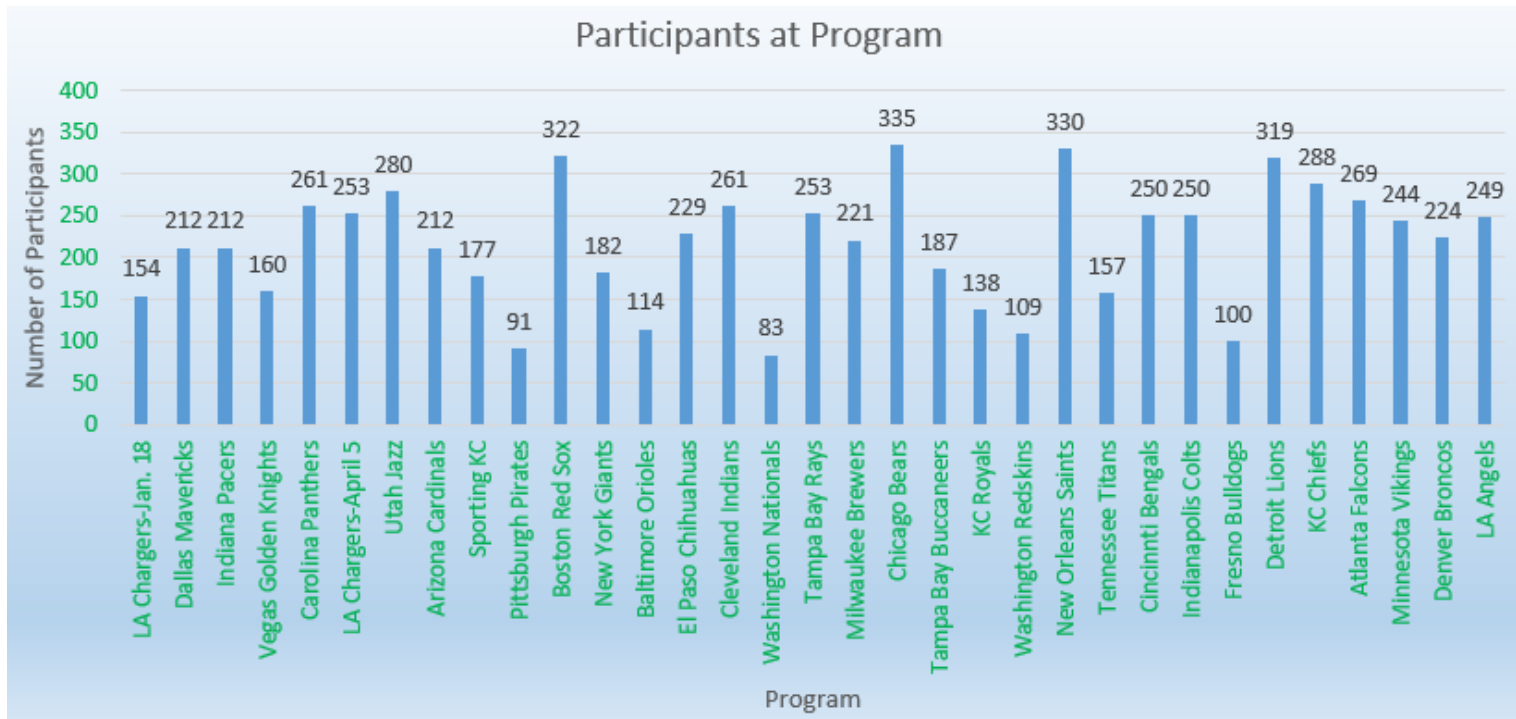
Throughout this 2019 Annual Report, you'll see much of our detailed statistical information, and you'll note many improvements and enhancements to our overall TeamSmile operation. 2019 was a year of growth for TeamSmile, and it has been a year of many significant enhancements. From a staffing, fundraising and organizational standpoint, we took good strides forward in 2019, and we are now poised for steady and intelligent growth as we move forward.

We are proud of our achievements in 2019, and on behalf of the children that we serve, we sincerely appreciate all of those that have helped us fulfill our mission, to provide children in need with a life-changing dental experience through the power of sports.



2019 PROGRAM RESULTS

Total Child Participants 33 Programs with 7,126 children total

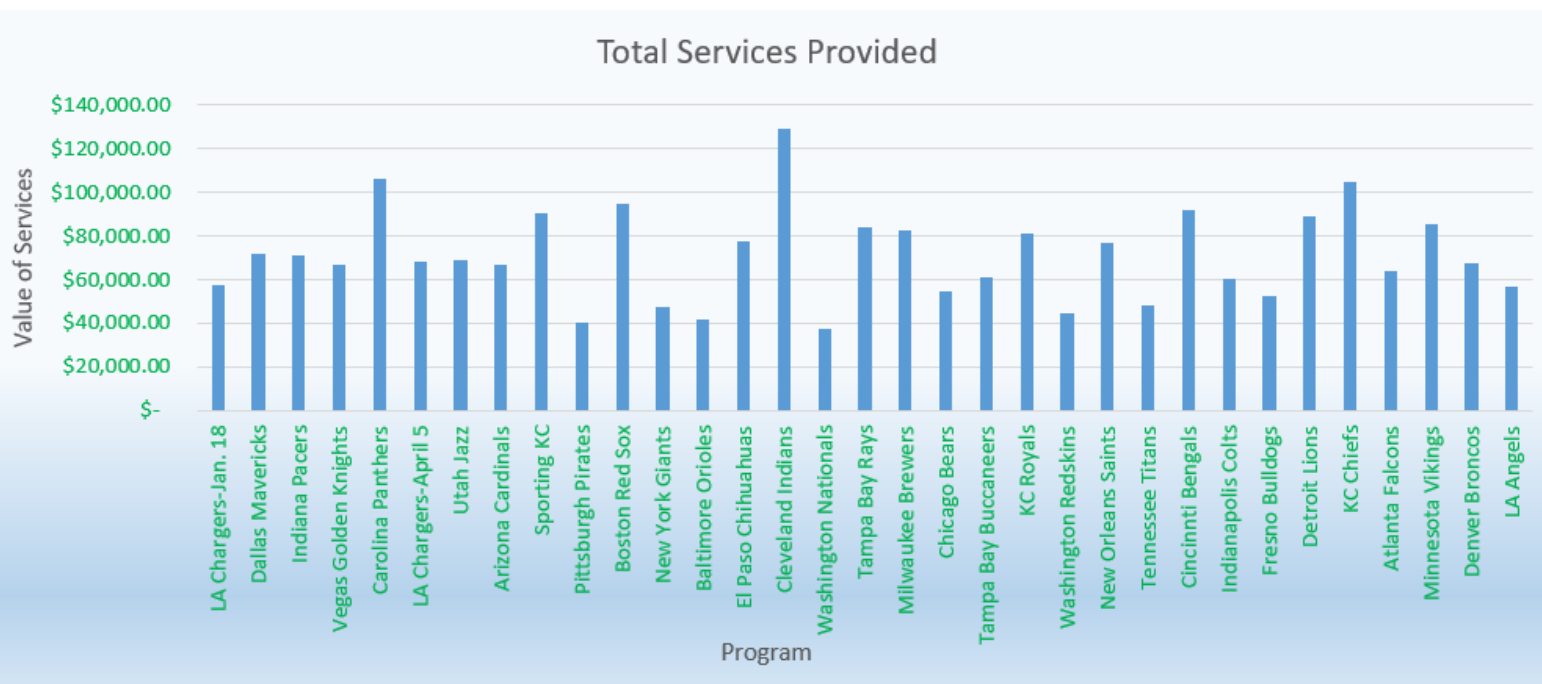


Average Number of Child Participants: 215

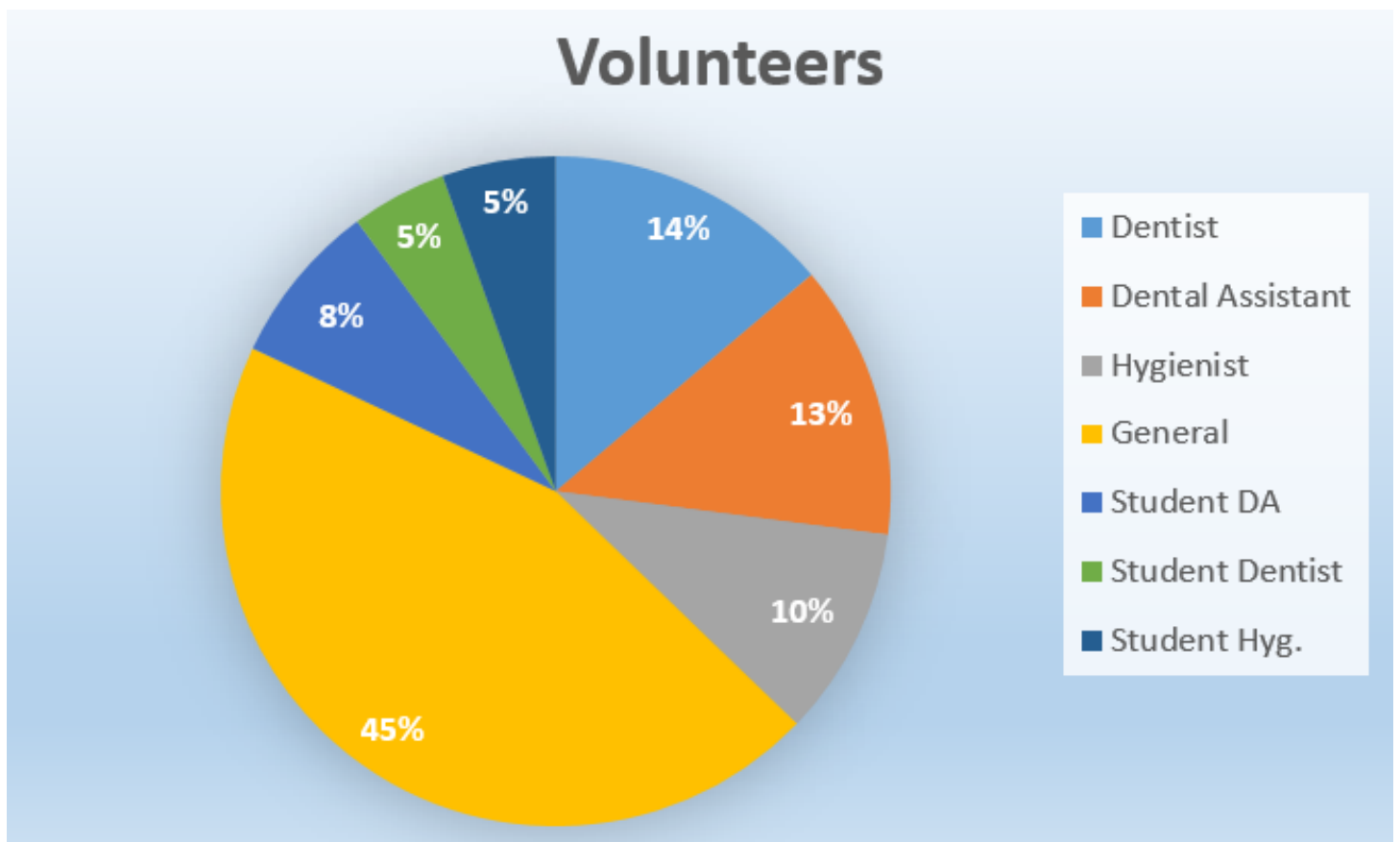
Average Amount of Care per Child: \$426.30

2019 PROGRAM RESULTS

Total Value of Services Provided, including Health Education



Total Value of Services Provided, including Health Education: \$2,823,154.00



Total Number of Volunteers: 4029

TEAMSMILE SUCCESSES AND ENHANCEMENTS

- Conducted the most programs (33) and impacted the most children
- Updated the Mission Statement of TeamSmile: To provide children in need with a life-changing dental experience through the power of sports
- Added Henry Schein One Dentrix Ascend to move patient data to the cloud
- Added the following new equipment to our TeamSmile Inventory:
 - 10 DNTLworks Pro Cart III's
 - 24 Kavo Kerr hand pieces
 - 2 Biolase Waterlase lasers
 - 12 A-dec patient chairs
 - Acteon X-Mind Prime Panoramic Machine
 - Midmark M9 Sterilizer
 - 25 Designs for Vision loupes
 - 8 HP computers
 - 12 Dentsply Sirona prophy systems
 - Henry Schein disposable products
- Transferred delivery systems to the hygiene area, which provides suction and allowed for faster patient care
- Dr. Tom Faerber partnered with TeamSmile and conducted oral surgery – at no cost - on multiple TeamSmile children that had tremendous dental needs
- Secured the funding for the Dental Home Project from DentaQuest and this program is set to launch at the beginning of 2020
- TeamSmile was the beneficiary of the BMA Foundation's Dance & Dine with the Stars event and our dancer (Kirk Sherman) won the dance competition
- Held the Second Annual TeamSmile Golf Classic, in Memory of Ted Reese
- Dustin Colquitt, Kansas City Chief's Punter, was the Kansas City Chiefs nominee for the Walter Payton NFL Man of the Year Award, received the NFLPA Community MVP for Week 7, and participated in the Cleats for Cause designating TeamSmile as his charity of choice
- Added Dentsply Sirona and Henry Schein One as National Partners
- Created partnerships with Kavo Kerr and Biolase, while growing the partnerships with Delta Dental Community Care Foundation and United Concordia Dental



-
- Thomas Morstead, Punter for the New Orleans Saints, supported the New Orleans Saints program for the fourth year in a row through his foundation What You Give Will Grow
 - Added another CDL driver to truck and to help with our expanding programs season
 - Updated manuals at the beginning of the year to help educate and streamline volunteer processes
 - Added an Equipment Manager to better organize set up/break down processes and to help with organizing TeamSmile supplies while in Kansas City
 - Added new top of the line prophylaxis systems for hygienists that do not use a foot pedal
 - Held our first TeamSmile Staff Reunion
 - Enhanced the roles of Chris Peterson and Andy Peterson
 - Enhanced our Policies & Procedures
 - Replaced older laptop computers with newer hardware suitable for use
 - TeamSmile drove over 50,000 accident free miles
 - The loading and packing continues to improve with minimal damage to our equipment
 - The TeamSmile truck has been maintained according to specifications and is still in new condition



SOCIAL MEDIA & CONTACTS



@TeamSmile
14,492 followers



@teamsmlenation
2,767 followers



@TeamSmile
1,151 followers



TeamSmileNation
8,336 video views

Volunteers in Data Base: 18,642

WEBSITE

23,000 **users**

31,000 **sessions**

68,596 **page views**

2019 BOARD OF DIRECTORS

Greg Meagher
Board Chair

Bob Bendon
Treasurer

Dr. William Busch
Co-Founder

John DeMark
Secretary & Chair
Elect

Dr. Rebecca Robbins
Member

Tim Long
Member

Frank Koranda
Member

Chuck Stewart
Member

Eric Shirley
Member

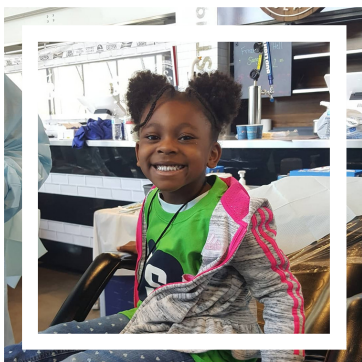
Kurt Lamb
Member

Dr. Meelin Dian Chin Kit Wells
Member



"2019 was a year of growth for TeamSmile, treating over 7,100 children with \$2.8 million worth of free dental care and education. Once again our program reach has expanded, now totaling 33 programs throughout the country. Executive Director, John McCarthy, and the TeamSmile staff continue to lead volunteers throughout the country to spread the mission. We would like to thank all of our volunteers for contributing your time and expertise to TeamSmile. We are very excited for what 2020 has in store for us."

-Greg Meagher,
TeamSmile Board Chair



2019 TEAMSMILE STAFF

John McCarthy
Executive Director

Kellie Reneau Jardon
Program Director

Jenni Ferguson, RDH
Statistical Analyst

Maria Eiserman
Community Outreach and
Relations Director

Jane Geiger
Program Manager

Rand Salisbury
Equipment Director
and Truck Lead

Chris Peterson
Equipment Manager

Andy Peterson
Equipment Manager
and Statistical
Analyst

2019 CORPORATE PARTNERS

DentaQuest

HENRY SCHEIN
DENTAL

ACTEON
North America

midmark

**Dentsply
Sirona**



HENRY SCHEIN ONE

